

Cost Proposal Narrative, Assumptions, Conditions and Restraints

LexisNexis Risk Solutions (LNRS) makes it a practice to partner with customers to meet their individual needs and stated missions. As DOR's existing provider of Identity Fraud Detection Services, LNRS has a unique understanding of the DOR and its key requirements including: detecting fraudulent identities of individuals who file taxes within the State and protecting Hoosier identities and tax dollars against complex and ever-changing theft attempts.

Over the last seven years, LNRS has established a successful track record with the DOR. The LNRS dedicated team of professionals has consistently reviewed the DOR's changing needs in order to provide the most innovative solutions to your state and taxpayers – at the best value. Most recently, with unforeseen budget constraints related to the COVID-19 pandemic, we partnered with the DOR to review your current contract. We evaluated the solutions needed, not only from an identity fraud detection perspective, but from a cost perspective. Ultimately, LNRS was able to deliver substantial cost savings to the DOR to meet budget shortfalls.

The DOR shall continue to benefit from the following LNRS services provided at no additional cost in support of all our products and solutions:

- 24x7 telephonic customer support
- Unlimited onsite training
- Unlimited program management
- Unlimited project management
- Unlimited account management
- Unlimited Batch, Scoring and Modeling consulting for RDP and RIN
- Unlimited technical solution consulting for RDP and RIN
- Unlimited Special Investigations Unit Analyst (SIU) consulting for RDP and RIN
- Account management provided by Former Executive Director of Ohio State Taxes, Deborah Smith, the DOR ongoing Account Manager

Section Number & Tab Name	Support for Each Cost Proposal Item
<p>Section 1 Pricing Outline</p>	<p>IMPLEMENTATION: No additional charge for the life of the contract. LNRS includes all implementation on our contracted solutions to meet system requirements for the life of the contract, at no additional charge. No hidden fees.</p> <p>LNRS Provides:</p> <ul style="list-style-type: none"> • Included at no additional charge: All business and technical requirements. • Included at no additional charge: All software development, configuration, and modifications needed to meet system requirements. • Included at no additional charge: Consulting, training, support, project management and other technical and professional

Section Number & Tab Name	Support for Each Cost Proposal Item
<p>Section 1 Pricing Outline</p>	<p>services to install and bring the contracted solution live and operational.</p> <p>OVERALL SUBSCRIPTION FEE: \$54,784.23 per month, year 1</p> <ul style="list-style-type: none"> • This represents the monthly subscription fee for all required services. We recognize a predictive, monthly fee is paramount in serving the citizens of Indiana and being good stewards of taxpayer dollars. <p>IDENTITY SERVICE FEE: \$43,992.56 per month</p> <ul style="list-style-type: none"> • The monthly fee of \$43,992.56 (included in the overall \$54,784.23 per month cost as stated above) is for the daily Risk Intelligence Network (RIN) batch service and analytics. RIN batch includes, but is not limited to, our patented LexID linking, IP address metadata, bank institution and bank account owner verification and Geo-location services. <p>INVESTIGATIVE SOLUTION: \$840.00 per month, year 1</p> <ul style="list-style-type: none"> • The monthly fee of \$840.00 per month (included in the overall \$54,784.23 per month cost as stated above) includes 100 seats of unlimited searching in our online investigative tool, Accurant for Government. <p>QUIZ/CONFIRMATION: \$0.65 per transaction</p> <ul style="list-style-type: none"> • The transaction charge of \$0.65 per transaction (included in the overall \$54,784.23 per month cost as stated above) is a cost per identity record processed for authentication and produces a pass or fail result. Included in this per transaction cost of \$0.65 is the choice of an online or call center KBA identity quiz, or phone finder with one time passcode (OTP).
<p>Section 2 Overall Cost Proposal</p>	<p>\$54,784.23 per month</p>
<p>Section 3 Flexible Service Offerings</p>	<p>STLogics: an Indiana-based MBE company that is also a DOR incumbent. STLogics will provide modeling support and Advanced Analytics Capabilities to include: Data Strategy, Data Engineering, Data Visualization and the following Advanced Analytics: Predictive, Prescriptive, Classification, Generation as needed. (Excluded in the overall \$54,784.23 per month cost as stated above)</p> <p>Certified Forensics and Fraud Investigations (CFFI): an Indiana based WBE company that is also a DOR incumbent. CFFI will provide professional services to assist the DOR in creating proper thresholds for flagged returns and classification</p>

Section Number & Tab Name	Support for Each Cost Proposal Item
<p>Section 3 Flexible Service Offerings</p>	<p>definitions as part of the service offering, to include delivering an updated predictive fraud model and process improvement suggestions. CFFI will also provide potential operational efficiency suggestions, new technologies and emerging long-term trends that may be added to enhance fraud performance monitoring. (Excluded in the overall \$54,784.23 per month cost as stated above.)</p> <p>Phone Finder Ultimate and One Time Password: DOR has provided a suggested volume of 70,000 authentication transactions, which have been included in the overall Subscription price. Should the transactions exceed 70,000, there is a per transaction cost of: Phone Finder Ultimate \$0.35 and \$0.08 for One Time Password (OTP). (Excluded in the overall \$54,784.23 per month cost as stated above.)</p>